dayton development coalition

CONNECT. INNOVATE. GROW.

ANNUAL MEETING + 2018 ECONOMIC REVIEW



LOOKING BACK AT 2018

We have a simple, straightforward mission at the Dayton Development Coalition: To recruit, expand and retain jobs in the Dayton Region. When the year ends and we look back on our work, those three things collectively show the growth of the region's economic base.

In 2018, companies committed to create nearly 3,900 new jobs and keep more than 13,000 jobs in our region. Those projects will generate more than \$202 million in new payroll and \$845 million in capital investment. Wright-Patterson AFB continues to have a significant impact on our region, with nearly 30,000 employees, the largest single-site employer in the state. Our local military installations have a local economic impact of more than \$4 billion.

Those results build on 25 years of hard work by hundreds of local economic development professionals. Since the DDC began in 1994 as the Miami Valley Economic Development Coalition, our region fought back from a major recession, Wright-Patt has nearly doubled in size and our regional economy has strengthened and diversified.

Our investor list is filled with companies who have been with us from the very beginning, businesses which came to the region and wanted to support economic development, and homegrown companies started since '94. Your support drives our success and sets our course for the future.

Our community has come to define collaboration and partnership. When we work together, we make our own success. Thank you for your continued support of the DDC and the Dayton Region.

All our best,

Jeffrey C. Hoagland President and CEO

Dayton Development Coalition

John 7. fandra

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John Landess Board Chair

Dayton Development Coalition

THE DDC CELEBRATES 25 YEARS

When the Miami Valley Economic Development Coalition publicly launched in March of 1995, it had a bold goal.

Gil Williamson, former chief executive of NCR Corp. and one of the MVEDC's original co-chairs, outlined the group's vision in an interview with the Dayton Daily News:

The objectives of the organization are to provide the Miami Valley with a comprehensive economic development strategy; pull the forces together to work in concert.

Williamson's words still resonate today. In the decades since the MVEDC first began, collaboration has been our driving force. Bring people to the table, encourage them to work together, and their innovative ideas will drive our growth.

CONNECT. INNOVATE. GROW.

The theme for our Annual Meeting can trace its roots back to Williamson's 1995 interview:

Our coalition does not focus on an individual community. It looks at economic development opportunities for the region. Our theory is that if the economy in the Valley grows, everybody will have more opportunity to take advantage of it.

Over the years, the DDC has set bold goals for job growth. Even during the depths of the recession, the Dayton Region continued to hold its own against peer cities. Site Selection Magazine has honored the Dayton Region for 12 straight years as one of the top 10 cities for growth among communities of similar size. Since JobsOhio's inception in 2012, the region has created more than 22,000 jobs through JobsOhio projects alone. The 2005 BRAC added 10,000 jobs to Wright-Patterson Air Force Base. The region has added thousands more jobs through additional organic growth, supported by our local partners and at the initiative of private businesses.

The organization's goal went beyond job growth. The founders of the DDC wanted to see the growth of good jobs that paid a living wage. In 1995, the DDN's editorial board wrote, "the new Miami Valley Economic Development Coalition



has an explicit overarching goal: to increase the incomes of people in the Miami Valley." Since 1995, we've seen personal income grow overall and among JobsOhio projects.

Addressing a region's business climate isn't an easily measured metric, but it starts with getting people to cooperate and take down barriers to growth. How can the community help businesses access the resources they need quickly to reduce their risk of growing here? When we talk to the people who help companies choose new sites, they say the Dayton Region excels at problem solving and collaboration. They know if they have a barrier to growth, we will do our best to resolve it.

Over and over again, the DDC and its partners have outlined a bold vision and carefully worked to implement it. The 2005 BRAC, the Unmanned Aerial Systems strategy and JobsOhio's structured economic development approach all show when our region develops and executes a plan, we make our community stronger.

"While the landscape of the region has changed over time, the work of the Coalition has continued to focus on retaining and expanding jobs and promoting entrepreneurship, partnering with a network of organizations and, of course, working with Wright Patterson Air Force Base," said Clay Mathile, who served as Williamson's co-chair. "That collaboration is one of our region's greatest strengths. The DDC has gone well beyond our initial expectations from 25 years ago and I believe there are significant opportunities for growth in the region for the future."

RECRUITMENT, EXPANSION & RETENTION

Promoting the **Dayton Region**

International Travel

- > Quebec Toronto, Canada
- > China
- > Hannover Messe & Germany Mission
- > Farnborough Air Show, England
- > Japan Mission

Consulates Visited

- > Spain
- > Quebec
- > France

- > Germany
- > United Kingdom

Market Visits

- > San Francisco
- > Chicago
- > New York City / New Jersey
- > Atlanta
- > Greenville, SC
- > Dallas

Site Selector Events & Trade Shows

- > NAIAS Detroit Auto Show
- > ADM Cleveland

- > Site Selectors' Guild
- > AUVSI
- > MRO Show
- > Industrial Asset Managers Council
- > Area Development Consultants Forum
- > SelectUSA
- > International Food Technology Show
- > UAS Midwest
- > Air Force Life Cycle Industry Days
- > Mid America ED Council



Jobs Created



\$202.7M

Jobs Created Payroll



13,363 Jobs Retained



\$787.3M

Jobs Retained Payroll



\$854.8M

New Capital Investment

36 **Projects Won**

400

BR&E Visits



2018 MAJOR PROJECTS

	COMPANY	JOBS CREATED	JOBS RETAINED	CAPITAL INVESTMENT
	Chewy, Inc.	600	0	\$15M
	Crown Equipment Corp.	563	4,348	\$145M
	U.S. Air Force	440	0	TBD
	Speedway, LLC	300	1,125	\$47.75M
	Airstream, Inc.	280	900	\$39.85M
	Topre America Corp.	200	85	\$72.695M
	AxoGen Processing Corp.	200	28	\$10.08M
	Conagra Foods Packaged Foods, LLC	151	745	\$60M
	Community Blood Center	100	380	\$50M
	Lion First Responder	75	0	\$1.33M
п				

> Eighth Place, Governor's Cup, Site Selection Magazine's mid-sized metro, 12th consecutive year in the top 10

2018 VENTURE CAPITAL INVESTMENTS



\$1.437M

Committed in 2018

Businesses evaluated and given feedback

Businesses receiving in-depth evaluation and coaching in 2018

\$6.262M

Total committed since fund inception **Businesses** approved for investment in 2018 (5 follow-on investments)

Businesses entering due diligence for investment in 2018

\$2.340M

Available for investment



























\$1.28 in sidecar investment for every AFI \$1 invested in 2018. \$.98 in sidecar investment for every AFI \$1 invested since inception.



The STANDARD CLAMP™ is a laparoscopic surgical device designed by Dr. Jonathan Thompson to clamp the entire length of the stomach, enabling surgeons to plan and hold the staple line prior to dividing the stomach during laparoscopic sleeve gastrectomy. The surgeon can create a predictable size, shape, and volume sleeve each and every time.



Jeff June, CEO, and Randall Marshall, Lab Technician at Ischemia Care, review process controls at the Commercial Lab facility in Franklin. Ischemia Care has developed proprietary expertise on a variety of advanced molecular diagnostic platforms including Microarray and gPCR.



Cincinnati Children's Hospital Medical Center and Ben Gurion University in Israel launched Xact Medical to commercialize the FIND system - Fast Intelligent Needle Delivery.



REGIONAL ADVOCACY

Fly-in

Number of people attending

65 Number of organizations represented

Priority Development and Advocacy Committee (PDAC) 2017-2018 round, concluding in 2018

Submissions

57

Number of individuals serving on panels

Organizations represented on committee and review panels

2018 ADVOCACY "WINS"

Federal Operations Funding at Wright-Patterson Air Force Base

\$20 M

Technology transition initiatives

\$10 M

Thermal protection for hypersonic

Air Force Minority \$5 M Leaders Program

Air Force \$7.5 M Air Force technology transfer

\$20 M Hypersonics vehicle structures research

Federal Capital Funding \$182.4 M*

State Capital Funding \$10.3 M**

Policy and Administrative Initiatives Supported

- > Deciding to base an F-35 fighter aircraft support organization at Wright-Patterson that supports an additional 440 direct jobs
- > Expediting hiring of Defense Department civilian personnel into positions involving acquisition, science, technology, and engineering
- > Increasing flexibility of managers of the Small Business Innovation Research (SBIR) program to fund outreach and promotion efforts
- > Stopping the move from Wright-Patterson of an Air Force Research Laboratory office that protects Defense-related industrial base capabilities
- > Providing greater transparency in decisions that would affect the future of the Wright-Patterson Medical Center and other defense Medical Treatment Facilities
- * Congress authorized construction of a \$182 million Intelligence Production Complex for the National Air and Space Intelligence Center at Wright-Patterson Air Force Base. \$61 million was appropriated, with the balanced expected to be appropriated in future years. This also includes \$450,000 appropriated for the National Park Service to acquire the two buildings of the former Wright Company
- ** Includes only projects that were reviewed through the Priority Development and Advocacy Committee (PDAC).

AEROSPACE & DEFENSE

PROMOTING DEFENSE



DAYTON REGION MILITARY COLLABORATIVE

> 42 partner organizations across the Dayton Region supporting initiatives at Wright Patterson AFB, Springfield ANGB and the Dayton VA



Led the 3rd Annual Ohio Defense Forum

> Included over 300 participants with 80 speakers covering topics relating to the military installations across Ohio



> The US Air Force School of Aerospace Medicine selected the DDC as the organization's Centennial Community Partner

The Dayton Region received over ...

\$570 M

in AFRL contract obligations in 2018, which is 94% of the Air Force Research Laboratory's contract obligations in Ohio.



The DDC was recognized by the 445th Airlift Wing at Wright Patterson AFB as the Community Partner of the Year.

GROWING AEROSPACE

- > Led the delegation representing Ohio at the Association of Unmanned Vehicle Systems International Xponential Conference and Trade Show
- > Promoting the Dayton Region's Cyber initiatives
- > A community partner supporting the Dayton Region Israeli Trade Alliance (DRITA)
- > Hosted the 8th Annual Ohio UAS Midwest Forum which attracted over 300 attendees representing 12 states and Israel

Hometown Heroes

Number of tickets distributed to military members and their families to:

- > The Big Hoopla/First Four: 7,000
- > Dragons games: 1,115
- > Victoria Theatre performances: 1,750
- > Military Appreciation Night Concert at The Fraze: 3,500
- > Dayton Art Institute: 1,400

RIGHT: The Wright-Patterson AFB Honor Guard presents the colors at a DDC Hometown Heroes Celebration Night at the Dayton Dragons in August.







FLYTE™ has the potential to revolutionize the way pediatric deformities are treated and spare young patients repeated, invasive procedures. AMB Surgical is an early-stage medical device product developer that holds two issued patents for an electro-mechanical automated growing rod called "FLYTE".

DDC'S ACCELERANT FUND DRIVES REGIONAL SIDECAR INVESTMENT

The Accelerant Venture Capital Fund invested \$1.4 million in 2018 in local start-ups, including Xerion Battery, TJC Polymers, P&C Pharma, AMB Surgical, Xact Medical, Healthy Roster, IncludeHealth, and Standard Bariatrics.

But the sidecar investment opportunities really got investors' attention in 2018.

Sidecar investments, or money from private entities invested at the same time as Accelerant, totaled \$1.8 million in 2018, effectively doubling the amount of capital going to local start-ups. These investors, who include Accelerant's limited partners, private companies and other Dayton investors, help bolster start-ups' chances for success and strengthen their ties to the Dayton Region.

"When companies have to find capital outside of their hometown, it's more likely they will 'follow the money' and relocate," said Roger Edwards, Vice President of the Accelerant Venture Capital Fund. "When local investors have viable investment opportunities, they're more likely to support local start-ups."

Connecting the two, Edwards said, is a vital part of building a strong regional entrepreneurial community. Sidecar investors often do more than simply provide funding. They often share expertise, serve on the company's board, and help connect entrepreneurs to the broader investment community.

Edwards said Accelerant already has a strong pipeline of investment for 2019, and many of the fund's companies continue to advance and grow. The fund's total commitments reached \$6.3 million in 2018, with \$2.3 million still available for new and follow-on investments.

COALITION HONORS CLAY MATHILE WITH 2018 MAUREEN PATTERSON REGIONAL LEADER AWARD

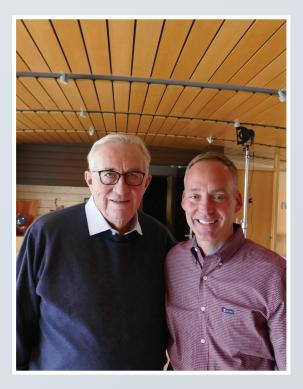
This year's Maureen Patterson Regional Leader Award honors Clay Mathile.

Mathile, former CEO and owner of the lams Company, is the founder and Chairman of the Board of Aileron. Clay and his wife, Mary, created the Mathile Family Foundation, the Glen at St. Joseph, and Aileron to serve the community and to make a meaningful difference in the world. Mathile was a driving force behind the establishment of the Miami Valley Economic Development Coalition, now the DDC, in 1994 and served as an original co-chair of the board of trustees.

"For decades, Clay and his family have strived to make our region a better place," said Jeff Hoagland, DDC President and CEO. "His work with small businesses at Aileron supports local companies as they grow, leveraging Clay's business acumen and experience. Their steadfast commitment to helping children, raising people out of poverty, and promoting access to education has transformed our community and helped thousands of people build a better life."

The annual award is named for Maureen Patterson, who dedicated her career to the region's economic growth. The award honors an extraordinary leader in our community who, like Patterson, advocates for the community's economic health and growth.

"I am so very grateful and appreciative for being recognized this year as the Maureen Patterson Regional Leader award honoree" Mathile said. "I have had a strong belief in and a commitment towards the potential of the Dayton region since I joined the lams Company in 1970. And, it was because of that belief that we kept the lams Company headquartered here, in Dayton. After



Clay Mathile and Jeff Hoagland, DDC President and CEO.

the sale, we went to work on giving back to the region through our Family Foundation, The Glen and of course Aileron. Each of which have helped to support our dreams of giving back to this community."

Maureen Patterson Regional Leader Award Honorees

2005: General (retired) John Nowak

2006: Dr. Daniel Curran 2007: Beverly Shillito

2008: Dennis Rediker

2009: Peter Luongo

2010: Dr. Benjamin Schuster 2011: Maureen Patterson

2012: General (retired) Lester Lyles

2013: Dayton Power & Light

2014: Pam Morris

2015: Dr. Daniel Curran

2016: Cho Tak Wong

2017: Dr Anne Eiting Klamar

2018: Clay Mathile

NASIC expansion and F-35 HPSI mission signal bright future for WPAFB

Supporters of Wright-Patterson Air Force Base celebrated two major developments in 2018: the authorization of a \$182 million new complex at the National Air and Space Intelligence Center (NASIC) and the Pentagon's decision to locate the F-35 Hybrid Product Support Integrator (HPSI) organization at Wright-Patt.

The new NASIC facility represents one of the largest single capital investment projects ever allocated to Wright-Patt. NASIC's growth over the last 15 years has generated hundreds of jobs, and the new facility will provide NASIC with the space and resources needed to perform a mission so critical to the nation's security.

The F-35 HPSI organization will bring more than 400 new jobs to Wright-Patt.

"Wright-Patterson Air Force Base has the trained acquisition professionals with the right fighter aircraft experience to run this organization for DOD's Joint Program Office," said Secretary of the Air Force Heather Wilson. "We expect this experience to help us drive down F-35 sustainment costs as we build a more lethal and ready Air Force."

Ohio's Congressional delegation played a vital role in securing both projects. Members penned a letter to U.S. Air Force Secretary Heather Wilson advocating for the F-35 HPSI move, and Brown, Portman and Turner and other members of the Ohio delegation met with Secretary Wilson in person to champion Wright-Patt's unique qualifications.

Brown and Turner worked together as members of the National Defense Authorization Act's conference committee to secure the funding for NASIC to expand intelligence operations.

"The F-35 HPSI mission and the NASIC expansion represent more than just new jobs and capital investment for the Dayton Region," said Jeff Hoagland, President & CEO, Dayton Development Coalition. "These decisions ensure Wright-Patterson will remain strongly involved in missions vital to the Air Force and critical to national defense."

IG TO THE FUTURE



am is critical to acquisition upporting national defense

omen at Wright-Patterson Air Force Base cquisition missions supporting our national ry Wilson recognized that the base, and on area, provide a unique environment vicemembers and civilians to continue and security needs. This mission will the critical acquisition and technical Miami Valley," U.S. Sen. Sherrod Brown.

decision to locate the F-35 Hybrid Product or at Wright-Patt is great news for the ad more than 400 new jobs at the base. A testament to our incredible workforce and ami Valley's critical role in supporting our. In addition to bringing high-paying jobs upport Integrator will help contribute to the our F-35 program." U.S. Sen. Rob Portman

cussions with Secretary Wilson, I Wright-Patterson Air Force Base provides nity of success for this incredibly important ational security. With today's decision to PSI organization to Wright-Patt, at least 400 added to our community as a direct result artisan advocacy." U.S. Rep. Mike Turner

President and CEO Jeff Hoagland, U.S. Rep. Mike herrod Brown, DDC Board Chair John Landess and Compton celebrate the approval of construction

S. Air Force Secretary Heather Wilson enjoys
Brothers exhibits at Carillon Historical Park in







LEFT: NASIC opening: Col. Sean P. Larkin, National Air and Space Intelligence Center commander, and key leaders cuts a ribbon to celebrate the completion of the new foreign materiel exploitation facility here. Oct. 20, 2017. Foreign materiel exploitation is one of the many intelligence production missions at NASIC. FME analysts exploit air, space and cyberspacerelated military systems that helps provide the U.S. with a better understanding of potential adversarv capabilities. (U.S. Air Force photo/ Senior Airman Jonathan Stefanko)



YOUKEEP THE REGION'S GEARS TURNING

THANK YOU to all our dedicated investors for your commitment to economic growth in the Dayton Region. Your passion, insight, hard work and partnership have helped our region grow.

Visit www.daytonregion.com to learn more.

SUCCESS STORY: CROWN EQUIPMENT CORP.

Crown Equipment Corporation's Major Dayton Region Expansion Taking Shape

ABSTRACT: In October 2018, Crown Equipment Corporation announced plans for a new expansion. The \$130 million expansion project will create 563 new jobs at multiple locations in the Dayton Region. Their expanded Ohio footprint will give the company additional assembly and manufacturing capacity, as well as expanded logistics capabilities, to fulfill the growing global demand for their product.

COMPANY PROFILE: Crown Equipment Corporation, one of the world's largest material handling companies, was founded in New Bremen, Ohio, in 1945. Crown Equipment designs, manufactures, distributes, services and supports forklift trucks and other material handling products. Crown Equipment has 19 manufacturing facilities and more than 500 retail locations in over 80 countries.

BUSINESS NEED: Crown Equipment has been a leader in its industry for more than half a century, and their business continues to adapt to changing industry needs.

The increasing demand for Crown products called for significant growth across their operations.

OHIO SOLUTION: Crown chose to expand in New Bremen for two reasons: the region's skilled manufacturing workforce, and proximity to transportation resources. The expansion will give the company additional capacity and allow it to leverage the region's logistics infrastructure to ensure speed-to-market.

Randy Niekamp, Vice President of Human Resources for Crown told the *Dayton Business Journal*, "It will give us additional assembly and manufacturing capacity, as well as additional storage capacity."

PROJECT STATS

- > Location: New Bremen, Auglaize County, Ohio
- > Total capital investment: \$130 million
- > Jobs committed: 563 > Jobs retained: 4.348
- > Collaborators: Village of New Bremen, Dayton Development Coalition, JobsOhio, Ohio Department of Transportation – Office of Jobs & Commerce.



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Premier Health is proud to partner with the Dayton Development Coalition to create jobs, support businesses and help our region grow.





SUCCESS STORY: CHEWY

Chewy Joins the Fast-Growing Logistics Cluster at the Dayton Airport for Its New Fulfilment Center

ABSTRACT: Chewy announced in October 2018 its plans to build a fulfillment center near the Dayton International Airport, which will employ 600 new workers.

COMPANY PROFILE: Chewy is a leading online retailer of pet food and products, founded in Florida in 2011. Chewy set out to offer the knowledge and service of a pet store with the convenience of shopping online. Chewy currently employs more than 7,000 workers at 11 locations across the U.S. Chewy has seven fulfillment centers, as well as its new location in Dayton, first in Ohio and eighth in the country.

BUSINESS NEED: Chewy began searching for a location for its new fulfillment center that would allow them to enhance their delivery network and provide customers with an even faster delivery service. Chewy needed a talented workforce and a diverse transportation system that provided reliable and affordable shipping options.

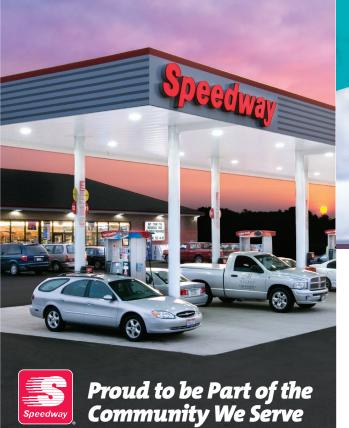
OHIO SOLUTION: The fast-growing logistics cluster at the Dayton International Airport offered all the

requirements Chewy was looking for: a strategic location with easy access to a national transportation network, a skilled workforce, and collaborative partners ready to support the needs of a new Ohio employer. As a result, Chewy will occupy a 690,000 square-foot building near the Dayton International Airport.

"We are thrilled to extend Chewy's fulfillment operations to Dayton, Ohio and appreciate the partnership with the City of Dayton, Montgomery County, Dayton Development Coalition and JobsOhio in the opening of our newest fulfillment center, our first in the state and eighth in the country," said Gregg Walsh, VP, Fulfillment Center HR Operations of Chewy, Inc. "We look forward to making a positive economic impact in the local community of Dayton with the creation of 600 new jobs. In addition, with the enhancement of our delivery network, we're excited to provide our customers with even faster delivery of their orders."

PROJECT STATS

- > Location: City of Dayton, Montgomery County, Ohio
- > Total capital investment: \$15 million
- > Jobs committed: 600
- > Facility specs: 690,000 SF
- > Collaborators: Dayton International Airport, City of Dayton, Montgomery County, JobsOhio and Dayton Development Coalition



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JobsOhio BR&E

Working with our investors to support their growth

DDC President and CEO Jeff Hoagland first heard the statistic as an undergrad at the University of Dayton in 1987: about 75 percent of economic growth comes from a community's existing businesses.

That statistic, still true today, serves as a guiding principle for the region's Business Retention and Expansion (BR&E) Strategy.

Each year, the DDC and its local partners visit hundreds of businesses to find out what they need to grow. The region-wide effort works with BusinessFirst!, the Greater Springfield Chamber of Commerce, local governments and JobsOhio to connect with companies in the region's 12 counties.

"BR&E visits help economic development professionals better understand the needs of our local businesses and learn about their operations," said Julie Sullivan, the DDC's Executive Vice President of Regional Development. "These visits often become the first step to supporting a company's expansion or alert us to issues that need our attention."

The 2018 Dayton Region Talent Forum grew out of conversations with local businesses on how competitive the local job market had become. The DDC, the University of Dayton, and the Miami Valley Human Resources Association built a day-long program to help employers learn how to attract the best talent.

To learn more about how BR&Es can extend overseas, turn the page...





BR&E visits often serve as the first step in a new job creation project. TOP: PSA Airlines
BOTTOM: GE Aviation Episcenter



Fifth Third Bank is a proud sponsor of the Dayton Development Coalition.



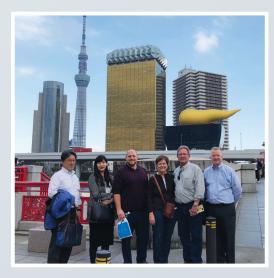
FOREIGN DIRECT INVESTMENT IN ASIA

Japan trip puts a new spin on BR&E

Building a strong relationship with local companies is a vital part of the DDC's business retention strategy. In November 2018, a delegation of Dayton Region economic development professionals traveled to Japan to engage the leadership of Japanese companies with local operations.

"Our delegation's mission was simple: one of thanks, and relationship building for our collective future," said Mitch Heaton, the DDC's Vice President for Economic Development. "As a group, we discussed how we continue to partner as a region toward the prosperity of their companies."

The team met with 30 of the 54 Japanese companies with operations in the region. Those 54 companies employ more than 14,000 people.



The Dayton Region's delegation to Japan in downtown Tokyo.

The visits went beyond the usual Business Retention and Expansion meeting. The teams used a translation of JobsOhio's "Make Ohio Home" video to introduce Ohio and the region and presented the attendees with gifts etched with #, the Japanese Kanji symbol, meaning "bond".

Much like their American counterparts, Heaton said the meetings focused on workforce, training and how the DDC and its local partners could support each company's growth.

In addition to Heaton, members of the delegation included:

- > Jim Hill, Sidney-Shelby Economic Partnership
- > Marcia Bailey, Champaign Economic Partnership
- > Horton Hobbs and Amy Donahoe, Chamber of Greater Springfield
- > Toni Overholser, Clark State Community College
- > Gwen Eberly & Erik Collins, Montgomery County
- > David Cook, Honorary Consul of Ohio to Japan
- > Alex Hara, JP Morgan Chase

Companies visited included:

- > Yaskawa (Motoman)
- > Isuzu Motors (DMAX)
- > Honda Motors (Honda Engine)
- > Honda Foundry (CAPT)
- > Toyo Seikan (Stolle Machinery)
- > Sankyo Seisakusho (Sankyo)
- > Yamashita Rubber (YUSA)
- > F-Tech (F&P America)

- > MetalOne (Coilplus)
- > Itochu Plastics (Hexa Americas)
- > Seg (Segna)
- > Mitsui Chemical (Advanced Composites)
- > Nihon Kompo (NK Parts)
- > Ahresty (Ahresty Wilmington)
- > Nippon Steel & Sumikin Bussan (JR Manufacturing)
- > H-One (KTH)
- > Tachi-S Engineering (Setex)

- > Yamada
- > Odawara Automation
- > Nihon Plast (Neaton)
- > Sankyo Kogyo (SK Tech)
- > Teikuro Corp.
- > Fukuvi Chemical (Fukuvi USA)
- > Nihon Parkerizing (Parker Trutec)
- > Tokai Kogyo (Green Tokai)





dpandl.com







2019 REGIONAL INVESTORS

The following public sector partners are committed to regional collaboration as a primary means to growing jobs and wealth throughout the Dayton Region. Each contributes time and financial resources to the Dayton Development Coalition's four economic development initiatives: Business Recruiting, Entrepreneurial Development, Retention and Expansion of our regional defense installations and Regional Advocacy in Columbus and Washington, D.C.

Auglaize County
Champaign County
Clark County
Clinton County Port Authority
Darke County
Greene County
Mercer County
Miami County
Montgomery County
New Bremen, CIC
Preble County

City of Beavercreek City of Brookville City of Centerville City of Clayton City of Dayton City of Fairborn City of Huber Heights City of Kettering City of Miamisburg City of Moraine City of Oakwood City of Riverside City of Sidney City of Tipp City City of Trotwood City of Troy City of Vandalia
City of West Carrollton City of Xenia Miami Township Sugarcreek Township Village of Minster Village of New Knoxville Wapakoneta Area Economic **Development Council** Washington Township

For more information about the ongoing initiatives of the Dayton Development Coalition visit daytonregion.com.

To become an investor, email contact@ daytonregion.com.





2019 REGIONAL INVESTORS

The following companies show their support for the entire **Dayton Region through** their membership in the **Dayton Development** Coalition. Many of these companies dedicate volunteer leadership as well as financial resources to growing jobs and wealth in our community. Our work and collaboration is inspired by our common vision for the future of the Dayton Region.

ARDA

Adams Wealth Management Group Alion Science and Technology Anthem Blue Cross Blue Shield ATC Group Services, LLC Auman, Mahan & Furry Avery Dennison BAE Systems Bank of America/Merrill Lynch Barge Design Solutions BlueMark Capital, LLC Brady, Ware & Schoenfeld, Inc. Bricker & Eckler, LLP Brixey & Meyer, Inc. Brown and Bills Architecture Bruns Construction BTAS Buckeye Power, Inc. **Business Furniture** CAMO, LLC C.H. Dean, LLC CareSource Caraill CBD Advisors **CDO Technologies** CEA Technologies, Inc. Central State University Chapel Electrical Technologies Clark State Community College Clark, Schaefer, Hackett and Co. Clopay Building Products Coldwell Banker Heritage Realtors Columbia Gas Community Blood Center and Community

Tissue Services Coolidge Wall County Corp Cox Ohio Media Group Crest Commercial Realty

Cubic Defense Applications, Inc. Cushman & Wakefield, Inc. CYML Ltd.

Danis Construction Dayton Aerospace, Inc. Dayton Area Board of Realtors Dayton Area Chamber

of Commerce Dayton Business Journal Dayton Children's Hospital Dayton Dragon's Professional Baseball

Dayton Freight Lines, Inc. Dayton Hispanic Chamber Dayton Regional

Manufacturers Association Dayton Society of Natural History

Dayton VA Medical Center Deloitte & Touche LLP Dinsmore & Shohl LLP

Downtown Davton Partnership DPL, Inc. DP&L Foundation DRT Manufacturing

Economy Linen Elements IV Interiors Emerson Climate Technologies Energy Optimizers, USA

Evanhoe & Associates Evans Motorworks Ferguson Construction Co. Fifth Third Bank of Western Ohio

First Financial Bank Five Rivers MetroParks Frontier Technologies Fuyao Glass America Inc.

GE Aviation General Atomics Aeronautical Systems, Inc. Global Gauge

Goodwill Easter Seals of Miami Vallev

Gosiger, Inc. Graceworks Lutheran Services Greater Davton Area

Hospital Assoc. Greater Dayton RTA Greater Springfield CoC Grow Piqua Now Grunder Landscaping Co. Headwater Capital Heapy Engineering Heidelberg Distributing Henny Penny

Honeywell Horan Associates, Inc. Houser Inc. Huntington National Bank

Integrity Applications Inc. Invotec Engineering, Inc. IUE-CWA Jobs Ohio

Kettering Health Network KeyBank Kleingers Group

Leidos LexisNexis Lion Group

LJB Inc. Lockheed Martin Manning & Associates CPA's Mark Fornes Realty

Marsh & McLennan Agency LLC Matthew J. Scarr, CPA LLC

McAfee Heating & A/C Co., Inc. McGohan Brabender Messer Construction Co. Miami Conservancy District Miami University

Miami Valley Regional Planning Commission Midmark Corporation Miller-Valentine Group Montgomery County Medical Society

Montgomery County TID

Moody Views NAIOP National Aviation

Heritage Alliance National Processing Solutions NIDEC Minster Corporation

Northrop Grumman Corporation Northwestern Mutual Oberer Development Co. Ohio University

Ohio's Hospice O'Neil & Associates Peerless Technologies Pickrel Schaeffer and Ebeling **PNC Bank**

Porter, Wright, Morris & Arthur Premier Health

PSA Airlines Radiance Technologies Rieck Services

Renegade Materials Corp. **RG** Properties Riverside Research Institute

RSM US LLP Russell Total Wealth

Management Sawdey Solutions Services Sebaly, Shillito + Dyer SelectTech Services Shook Construction Co.

Sinclair Community College SOCHE Soin International

Speedway, LLC Staub Manufacturing Solutions Sunbelt Business Advisors Synergy Building Systems Taft, Stettinius & Hollister

Technology First TechSolve The Boeing Company The Conner Group

The Dayton Art Institute The Greentree Group The Hall Company The Kroger Co. The Miami Valley School

The Ohio State University The Turner Foundation Think Patented ThompsonHine LLP

UES, İnc. United Grinding United Way of the

Greater Dayton Area Universal Technologies Corp. (UTC) University of Dayton

Up Dayton LISAA US Bank

Vectren Energy Delivery Vella Inc. Victoria Theatre Association Wagner Industrial Electric, Inc.

Wenco Construction WesBanco Wm. G. Uhl Agency,Inc

Winsupply Inc. Woodard Development Woolpert Wright Brothers Institute

Wright State University Wright-Patt Credit Union Waibel Energy Systems Wallace and Turner

2018 RESULTS

TERMS DEFINED: Committed jobs are positions committed by businesses the DDC team has worked with in the calendar year. **Retained jobs** are positions retained by businesses the DDC team has worked with in the calendar year. **Capital investment** are monies spent on buildings, equipment, or land by businesses the DDC team has worked with in the calendar year. **Funding** is defined as State and Federal funding supported by the region through DDC activities.

COMMITTED JOBS	2016	2017	2018	TOTAL
JobsOhio	3,672	2,078	3,880	9,630
			COMMITTED JOB	S 9,630
RETAINED JOBS	2016	2017	2018	TOTAL
JobsOhio	10,618	10,207	13,363	34,188
			RETAINED JOBS	34,188
INVESTMENT	2016	2017	2018	TOTAL
Capital Investment	\$290.5M	\$949.7M	\$854.8M	\$2.09B
			INVESTMENT	\$2.09B
FUNDING	2016	2017	2018	TOTAL
Targeted Federal Funding State Capital Ohio Military Facilities Commission	\$12.6M \$12.7M —	\$25M — \$0.5M	\$244.9M \$10.3M —	\$282.5M \$23M \$.5M
State Operating Budget	\$2.3M	\$2.5M	_	\$4.8M
			INVESTMENT	\$310.8M

Note: 2018 figures are subject to slight variation as the year is still in close out at time of print.



DDC and Montgomery County greet executives of Isuzu during a November BR&E visit to the company's headquarters in Japan.



Economic Development officials from Montgomery, Shelby, and Champaign counties visit the Honda headquarters in Japan.



